

**FOR IMMEDIATE RELEASE**

*Nov 18, 2016*

**THIRD QUARTER GROWTH FOR BROMMA**

*July – October Order Intake*

Sales for Bromma grew by 13% in the third quarter of 2016 compared to the corresponding period in 2015.

“When looking at our order list over the last couple of months it is interesting to note that there is a significant share of separating twin spreaders. This used to be the case but after the financial downturn in 2008 the single lift spreaders for yard handling have been the norm” says Bromma Marketing Director Lars Meurling.

Three larger orders for separating twin-lift yard spreaders can be found in the list of orders below.

**Larger orders received July-October, 2016**

- An order for **17 YTS45E all-electric, twin-lift** yard spreaders has been received for **Jawaharlal Nehru Port Trust (JNPT), India**
- Orders have been received for **7 STS45 and 12 YSX45E** spreader for **South Carolina State Ports Authority, USA**
- An order for **4 STS45 and 8 YSX45E** spreaders has been received for **Mauritius Ports Authority**
- An order has been received for **3 STS45 and 7 YSX40E** spreaders for **Manila North Harbour Port, Philippines**
- An order for **7 YTS45E all-electric, twin-lift** spreaders has been received for **DPW Prince Rupert, Canada**
- Orders for **7 STS45 and 5 YTS45** spreaders has been received for **Jintang, China**
- **Northport, Malaysia** has placed an order for **7 STS45** spreaders
- An order for **5 STS45** spreaders has been received for **Port of Tacoma**
- An order for **5 YSX45E** spreaders has been received for **HPH Thilawa, Myanmar**

- An order for **7 EH12U** mobile harbor crane spreaders has been received for the port expansion project in **Chibatao, Brazil**

### **Strong interest in automated twistlock handling solutions**

Stevedores working under the crane mounting and removing twistlocks on/from containers has since long been identified as one of the remaining big security risks in a container terminal. Numerous attempts to develop technology to eliminate the need of personnel working in the vicinity of suspended loads have been made during the years but with no or limited success.

The Automatic Lashing Platform, ALP, is the first fully automatic system for coning and de-coning of twistlocks on the market.

The ALP, which can handle 20, 40, 45 and twin 20 foot containers, includes magazines in which the twistlocks are stored during discharge and re-used during loading of a vessel. The storage capacity in the system is designed to handle a full bay of containers on a 14 000 TEU vessel on deck or under deck. The system can be installed as a stand-alone unit on the quay or integrated into a platform in the crane.

As the first major installation is being installed and commissioned at VICT in Melbourne, the interest from the industry is high and concrete discussions with several terminal operators ongoing.

### **About Bromma**

Bromma is the world leader in crane spreaders. In more than 50 years of continuous operations, Bromma has delivered crane spreaders to 500 terminals in 90 nations on 6 continents, and Bromma spreaders are in service today at 99 out of the world's largest 100 container ports. Bromma is the industry market leader in ship-to-shore spreaders, mobile harbor crane spreaders, and yard crane spreaders. A pioneer in the container handling industry, Bromma is focused on lifting the productivity of its customers through more reliable spreaders, and Bromma's industry-leading all-electric Greenline™ spreaders and recent Green Zone™ port productivity applications such as Roadmap™, Fleet Doctor™ and Work Order™ are part of this continuing effort.

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**For On-Line Access to the Bromma Image Bank**

<http://77.72.99.150/imagebank/bromma/admin>

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